



After 35 years of operations in the Iberian Peninsula, Barclays has established itself as one of the largest commercial banking groups across Iberia. With over 775 branches, a network of over 700 ATMs, and over 6,700 staff, Barclays is proud to offer full financial services across the Iberian Peninsula for our Commercial, Capital Markets and Retail customers.

In addition, when your business is ready to grow internationally, Barclays is well positioned to help you. We have an extensive international network, allowing you to access payment capabilities around the globe.

SERVICING YOUR IBERIAN NEEDS

BARCLAYS IS YOUR PARTNER TO HELP YOU ACHIEVE YOUR IBERIAN AMBITIONS.

<p><i>ONE MARKET, ONE TEAM.</i></p>	<p>Our dedicated relationship team will co-ordinate your Cash Management and Trade Finance needs across the Iberian market, allowing you to benefit from:</p> <ul style="list-style-type: none"> • A simplified accelerated account opening process • Harmonised pricing across Iberia • Dedicated service support
<p><i>STAY AHEAD OF YOUR COMPETITION - ACCESS BEST IN MARKET SOLUTIONS.</i></p>	<p>Access market leading services including cheque collections and Direct Debits throughout Iberia. All of our services are supported by our award winning customer service team.</p>
<p><i>STREAMLINE YOUR SUPPLY CHAIN.</i></p>	<p>Benefit from our full range of specialist working capital finance solutions.</p>
<p><i>MONITOR AND CONTROL YOUR OPERATIONS WITH EASE.</i></p>	<p>Increase control over your cash position through our in-country electronic banking portals. In 2009, we will offer integrated bulk file payment and reporting capabilities across Iberia.</p>
<p><i>A PARTNERSHIP THAT EXTENDS BEYOND BANKING.</i></p>	<p>Become a member of Barclays exclusive Latitude Club to access unique facilities that will help your business grow.</p>
<p><i>LIQUIDITY.</i></p>	<p>Manage your cash balances effectively through our local liquidity management solutions. In 2009, we will launch a fully automated, cross-border cash pooling and interest apportionment solution.</p>

SERVICING YOUR LOCAL NEEDS

STRONG LOCAL CAPABILITIES IN SPAIN AND PORTUGAL ENABLE OUR SERVICES IN IBERIA.

<i>GAIN FROM OUR DEEP LOCAL PRESENCE.</i>	Access one of the largest branch networks throughout Spain and Portugal.
<i>ACCESS LOCAL MARKET KNOWLEDGE TO YOUR ADVANTAGE.</i>	Gain a better understanding of local market practices. Our dedicated Trade and Cash Solutions teams offer their local market expertise to enable you to resolve legal, operational, cultural and technological challenges.
<i>OPTIMISE YOUR CASH FLOWS AND TRADE ACTIVITIES.</i>	Improve control over your cash flows through our comprehensive domestic cash and trade services.
<i>MAXIMISE VALUE OF YOUR CASH ASSETS.</i>	Maximise the value of your surplus cash holdings by accessing a full range of deposit services.

For more details on our local Spain and Portugal capabilities, please see the individual country fact sheets.

AWARDS AND RECOGNITION

- European Call Centre of the Year, 2007, European Call Centre Awards (Barclays).
- Best Spanish Equity Funds for small and medium-sized companies, 2008, Lipper Cinco Días Awards (Spain).
- First bank in Service Quality, 2008, Stiga (Spain).
- Ranked first in customer service since 2006. Multimetrica (Portugal).

For a discussion on our capabilities across the Iberian Peninsula and beyond, please contact your Barclays relationship manager or one of our specialist representatives:

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This item can be provided in Braille, large print or audio by calling 0800 400 100* (via TextDirect if appropriate) or order online via our website www.barclays.co.uk/accessibleservices/

*Calls to 0800 numbers are free from a UK landline. Calls may be monitored for security and training purposes.

Barclays Bank PLC is licensed by the Isle of Man Financial Supervision Commission for banking and investment business.

Barclays Bank PLC is regulated by the Jersey Financial Services Commission to carry on deposit taking business under the Banking Business (Jersey) Law 1991 and for the conduct of Investment Business under the Financial Services (Jersey) Law 1998.

Barclays Bank PLC is licensed under the Banking Supervision (Bailiwick of Guernsey) Law 1994, as amended, and the Protection of Investors (Bailiwick of Guernsey) Law 1987, as amended.

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